

# CAPABILITY STATEMENT

Professional strategic solutions. Professional performance.

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## WHY TULLIS STRATEGIC SOLUTIONS?

We provide real solutions.  
We do it very well.

Tullis Strategic Solutions (TSS) is a consulting firm dedicated to providing management and state-of-the-art technological solutions.

TSS is a minority-owned small business based in Bowie, Maryland. We offer competitive pricing to our clients in both the public and private sectors. We strive to deliver services to our clients on time, on target and on budget thus minimizing the cost, time to completion and risk of projects. We provide solutions to address the specific requirements and goals of our clients. Our services span the entire lifecycle of a project: preparation, planning, requirements analysis, design, procurement, installation, testing, deployment, training and maintenance.

Our commitment to excellence is steadfast to ensure that we meet and/or exceed our clients' expectations.



## CORE COMPETENCIES

We work with small businesses, commercial enterprises and governmental entities.

TSS provides highly professional, comprehensive and cost-effective technological and human resource solutions including:

- Program Management
- Healthcare Solutions
- Contract Administration
- CRM/ERP
- Technology Solutions
- Staffing Solutions
- And more.

In addition to our core services outlined above, we are also proficient in a range of ancillary application development services, technical writing and legacy software upgrades!

**CAGE: 8AWN1**

## Show Up, Work Hard!

### Our belief system

We know the cliché work smarter not harder is used often in many industries but we haven't seen that to be accurate. We believe that you must show up ready to work, develop a very smart solution to the clients challenges and work hard to implement that solution on time and on budget. Work Smarter and Harder!

### Past & Present Performance:

- Humana
- Maryland Health Benefit Exchange
- Aetna
- Otsuka
- Cross Country Home Services
- JW Pepper
- ADS
- ACT



## Differentiators

### The TSS difference

There are unique points of difference, setting us apart from other companies:

- Maryland MBE
- Inner City Capitol Connections
- Alumni of Govology Federal Procurement Readiness Accelerator
- GSA Schedule: Pending

We never stop learning and we never stop creating strategic partnerships. Here are some other ways that set our company apart from the competition:

- We have access to over 100 executive level consultants.
- Globally available in person or remotely
- We have access to a pool of strategic government focused solution providers with and without clearances.
- We have technical writers available for to document the story of the solution implemented

## NAICS CODES

541511 - Customer Computer Programming Service

541512 - Computer Systems Design Services

541519 Other Computer Related Services

561110 Office Administrative Services

541513 - Computer Facilities Management Services

518210 Data Processing, Hosting, And Related Services

541618 Other Management Consulting Services

561320 Temporary Help Services

541611 Administrative Management and General Consulting Services

541990 All Other Professional, Scientific, And Technical Services

541219 Other Accounting Services



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